



# **Grant Budgeting**

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Eva Neligh, MA
Grants Management Specialist, Health Center Branch
Division of Grants Management Operations
Office of Federal Assistance Management
Health Resources and Services Administration (HRSA)

Rachel Holmes, MPA
Grants Management Specialist, Health Center Branch
Division of Grants Management Operations
Office of Federal Assistance Management
Health Resources and Services Administration (HRSA)

Vision: Healthy Communities, Healthy People



# **Agenda: Overview of Budgeting for HRSA Grants**

- 1 Reasonable, Allocable, and Allowable
- 2 Regulations, Legislation, and Policy
- 3 Notice of Funding Opportunity (NOFO) Requirements
- 4 Differences between Standard Forms
- **5** Overview of Budget Categories
- 6 Improper Budgeting Issues



### Definitions: Allowable, Reasonable, & Allocable

# Allowable – Code of Federal Regulations (CFR) §75.403

Program legislation, grant or other regulations, and the specific terms and conditions of the award determine whether federal funds can be used to cover a particular cost

Based on the items noted, can Federal funds be used to cover a particular cost?

#### Reasonable - CFR §75.404

A cost is reasonable if, in its nature and amount, it does not exceed that which would be incurred by a prudent person under the circumstances prevailing at the time the decision was made to incur the cost.

Would you, as a reasonable person, be willing to spend the amount of money requested on the item requested?

#### Allocable – CFR §75.405

A cost is allocable to Federal award if the goods or services are chargeable or assignable to that Federal award.

Is this cost necessary and directly connected to carrying out the goals and objectives of the grant?





## Federal Regulations, Legislation, and Policy

View <u>Uniform</u>
<u>Administrative</u>

<u>Requirements, Cost</u>

<u>Principles & Audit</u>

<u>Requirements</u>

(45 CFR Part 75)

https://www.ecfr.gov/current/title-45/subtitle-A/subchapter-A/part-75



#### **Electronic Code of Federal Regulations**

We invite you to try out our new beta eCFR site at https://ecfr.federalregister.gov. We have made big changes to make the eCFR easier to use. Be sure to leave feedback using the Feedback button on the bottom right of each page!

e-CFR data is current as of March 9, 2021

#### View <u>Legislative Mandates in</u> Grants Management

https://sharepoint.hrsa.gov/ofam/dgp/PB2021/Gran ts%20Policy%20Bulletin%202022-02%20Salary%20Rate%20Limitation.pdf



Grants Policy Bulletin 2022 Salary Rate Limitation

Bulletin Number: 2022-02 Release Date: January 24, 2022

Related Bulletin(s): Replaces 2021-02 Salary Cap Limitation; 2021-03 Legislative Mandates in

Grants Management FY2021

Issued by: Office of Federal Assistance Management (OFAM)

# View Notices of Funding Opportunities

https://www.hrsa.gov/grants/find-funding







# **Notice of Funding Opportunity**

#### **Sample of Notice of Funding Opportunity**

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES



Bureau of Health Workforce Division of Nursing and Public Health

Behavioral Health Workforce Education and Training (BHWET)
Program for Professionals

Funding Opportunity Number: HRSA-21-089
Funding Opportunity Type(s): New and Competing Continuation

Assistance Listings (CFDA) Number: 93.732

NOTICE OF FUNDING OPPORTUNITY

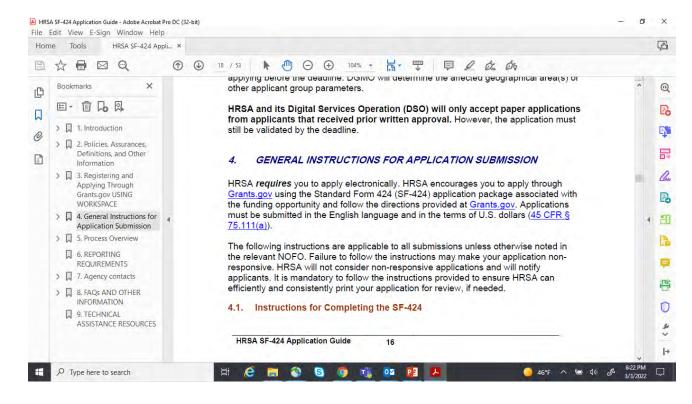




# **Notice of Funding Opportunity (Continued)**

#### NOFO budget responses include:

- Budget Narrative/Justification
  - Clearly stated for each year of project period
  - Describes complexity of activities and results
- Budget Costs
  - Reasonable, allowable, & allocable
  - Clearly describe program costs
- Key Personnel/Other Personnel
  - Project Director position
  - Adequate LOE to achieve project objectives







### **Differences Between Standard Forms**

### **Budget Categories: A Closer Look**

#### **SF-424 A Budget Categories**

- Personnel
- Fringe
- Travel
- Equipment
- Supplies
- Construction/Renovation
- Contractual
- Other
- Facility Rental/User Fees
- ADP/Computer Services
- Indirect Costs

# SF-424 R&R Additional Categories

- Participant/Trainee Costs:
  - Tuition/Fees/Health Insurance
  - Stipends
  - Subsistence
- Senior Key Personnel (other than PD/PI)
- Other More Detailed Personnel Costs

#### **SF-424 C Additional Categories**

- Land, Structural, Right-of-way, Appraisal
- Relocation Expenses
- Architectural and Engineering Fees
- Project Inspection Fees
- Site Work
- Demolition and Removal
- Construction
- Equipment
- Contingencies





### **Differences between Standard Forms #2**

### Standard Form (SF) 424 A

- Section A Budget Summary
  - Include Fed + Non-Fed totals
- Section B Budget Categories
  - Object Class Categories include total amount requested for each cost line item
- Program Income
  - Estimated program income, cost sharing/matching, as applicable

				RY .	MAR	A - BUDGET SUM	ION	SECT				
	t	v or Revised Budge	New			ated Funds	blig	Estimated Und		Catalog of Federal Domestic Assistance	Grant Program Function	
Total (g)		Non-Federal (f)		Federal (e)		Non-Federal (d)		Federal (c)	The state of the s	2 7 2 2 2 2 2	Number (b)	or Activity (a)
565,940.00	\$	- '	\$	565,940.00	\$		\$		\$		ame of Grant	
0.00												
0.00												
0.00												
565,940.00	\$	0.00	\$	565,940.00	\$	0.00	\$	0.00	\$		Totals	
				IES	GORI	B - BUDGET CATE	N E	SECTIO		-		
Total		GRANT PROGRAM, FUNCTION OR ACTIVITY					ories	bject Class Categ				
(5)			1-		(3)			Cares Supplemental	(1)	roject oldas odicgones		
342,050.29	\$		\$		\$		\$	342,050.29	\$		a. Personnel	
97,997.41								97,997.41		efits	b. Fringe Bene	
0.00											c. Travel	
0.00											d. Equipment	
0.00											e. Supplies	
16,355.53								16,355.53			f. Contractual	
0.00										n	g. Construction	
0.00											h. Other	
456,403.23		0.00		0.00	-	0.00		456,403.23		Charges (sum of 6a-6h)	i. Total Direct C	
109,536.77							1	109,536.77		rges	j. Indirect Char	
565,940.00	\$	0.00	\$	0.00	\$	0.00	\$	565,940.00	\$	um of 6i and 6j)	k. TOTALS (su	
0.00	\$		\$		\$		\$		\$		rogram Income	





### **Differences between Standard Forms #3**

#### SF-424 R&R – Research and Related

#### **RESEARCH & RELATED BUDGET - Cumulative Budget**

	Iota	iis (\$)
Section A, Senior/Key Person		
Section B, Other Personnel		
Total Number Other Personnel		
Total Salary, Wages and Fringe Benefits (A+B)		
Section C, Equipment		
Section D, Travel		
1. Domestic		
2. Foreign		
Section E, Participant/Trainee Support Costs		
1. Tuition/Fees/Health Insurance		
2. Stipends		
3. Travel		
4. Subsistence		
5. Other		
6. Number of Participants/Trainees		
0		

#### SF-424C – Construction

View Burden Statement			OMB Number: 4040-0008 Expiration Date: 02/28/2022							
BUDGET INFORMATION - Construction Programs										
NOTE: Certain Federal assistance programs require additional of	NOTE: Certain Federal assistance programs require additional computations to arrive at the Federal share of project costs eligible for participation. If such is the case, you will be notified.									
COST CLASSIFICATION	a. Total Cost	b. Costs Not Allowable for Participation	c. Total Allowable Costs (Columns a-b)							
Administrative and legal expenses	\$	\$	\$							
Land, structures, rights-of-way, appraisals, etc.	\$	\$	\$							
Relocation expenses and payments	\$	\$	\$							
4. Architectural and engineering fees	\$	\$	\$							
5. Other architectural and engineering fees	\$	\$	\$							
6. Project inspection fees	\$	\$	\$							
7. Site work	\$	\$	\$							
8. Demolition and removal	\$	\$	\$							
9. Construction	\$	\$	\$							
10. Equipment	\$	\$	\$							
11. Miscellaneous	\$	\$	\$							
12. SUBTOTAL (sum of lines 1-11)	\$	\$	\$							
13. Contingencies	\$	\$	\$							
14. SUBTOTAL	\$	\$	\$							
15. Project (program) income	\$	\$	\$							
16. TOTAL PROJECT COSTS (subtract #15 from #14)	\$	\$	\$							





## **Frequently Asked Questions**

- 1. Do you include both Federal and Non-Federal Funding on your SF-424A?
  - Yes, if your program requires it.
- 2. Where can you find forms like the SF-424A/C/R&R, or others?
  - All <u>Federal forms are available</u> at: https://www.gsa.gov/reference/forms





#### **Budget Narrative/Justification**

 Include details for each item of cost under the budget category

# Additional Documents (if applicable)

- Personnel Justification Table (discussed later)
- Equipment List

SUPPLIES	Federal Grant Year 1	Federal Grant Year 2	Non-Federal Resources (if applicable)	Total
4 laptop computers for staff @ \$X each				-
Office Supplies (\$X per month x 12 months)				-
Printing Costs (\$X.XX per brochure x 4 brochures x X,000 copies)				-
Medical Supplies (\$X.XX per visit x X,XXX visits)				-
Dental Supplies (\$X.XX per visit x X,XXX visits)				-
TOTAL SUPPLIES				-
Contractual - Include sufficient detail to justify costs.	Federal Grant Year 1	Federal Grant Year 2	Non-Federal Resources (if applicable)	Total
Pharmacy Services (\$X per contract)				-
Laboratory Services (\$X per sample x X,XXX samples)				-
Housekeeping Services (\$X per month x 12 months)				-
Ophthalmology Services (\$X per patient x XXX patients)				-
Waste Removal (\$X per month x 12 months)				-
TOTAL CONTRACTUAL				-





# Poll Question – Personnel Salaries and Wages

William Atlas has an annual base salary of \$250,000 which is above the federal maximum rate of \$203,700. Is the salary table presented below acceptable?

Name	Role	Total	Annual	Federal	Is Base Salary within the	Adjusted	Amount of
		FTE	Base	Maximum	Federal Limit (\$203,700)	Base Salary	Federal
			Salary	Salary			Request
Jane Doe	RN	1.0	\$75,000	\$203,700	No Change Required	\$75,000	\$75,000
John Doe	LPN	0.75	\$45,000	\$203,700	No Change Required	\$45,000	\$33,750
William Atlas	CFO	0.5	\$250,000	\$203,700	Exceeds Maximum Federal	\$203,700	\$125,000
					Salary Rate – Adjustment		
					Needed		
Ebony Jones	MD	0.6	\$300,000	\$203,700	Exceeds Maximum Federal	\$203,700	\$122,220
					Salary Rate – Adjustment		
					Needed		
	Total Personnel Costs						





#### **Personnel Justification Table**

HRSA needs to know who is paid on a Federal grant.

Name	Role	Total FTE	Annual Base Salary	Federal Maximum Salary	Is Base Salary within the Federal Limit (\$203,700)	Adjusted Base Salary	Amount of Federal Request
Jane Doe	RN	1.0	\$75,000	\$203,700	No Change Required	\$75,000	\$75,000
John Doc	LPN	0.75	\$45,000	\$203,700	No Change Required	\$45,000	\$33,750
William Atlas	CFO	0.5	\$250,000	\$203,700	Exceeds Maximum Federal Salary Rate Adjustment Needed	\$203,700	\$101,850
Ebony Jones	MD	0.6	\$300,000	\$203,700	Exceeds Maximum Federal Salary Rate - Adjustment Needed	\$203,700	\$122,220
Total Personnel Costs						ersonnel Costs	\$332,820





#### Fringe Benefits -

- Directly proportional to % FTE allocated to grant.
- Adjust proportionally if base salary exceeds maximum allowable salary of \$203,700.

### **Fringe Benefits**

List the components of your fringe benefit rate

FRINGE BENEFITS	Federal Grant Year 1	Federal Grant Year 2	Non-Federal Resources (if applicable)	Total
FICA @ XXX%				-
Medical @ XX%				-
Retirement @ XX%				-
Dental @ XX%				-
Unemployment & Workers Compensation @ XX%				-
Disability @XX%				-
TOTAL FRINGE @ XX%				-

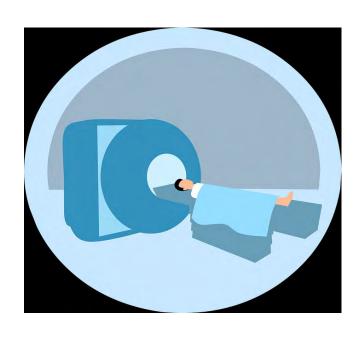


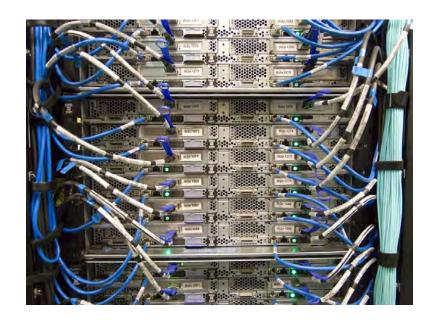


**Uniform Guidance §75.320** 

#### **Equipment – tangible personal property (includes IT systems):**

- Useful life of >1 year, and
- Per-unit acquisition cost ≥\$5,000











#### **EQUIPMENT LIST FORM (as applicable)**

	OMB No.: 0915-0285	Expiration Date: 3/31/2023			
DEPARTMENT OF HEALTH AND HUMAN SERVICES	FOR HRSA U	SE ONLY			
Health Resources and Services Administration	Grant Number	Application			
Equipment List (as applicable)		Tracking Number			
, , , ,					
Instructions					
<ul> <li>The total equipment costs entered here must equal t</li> </ul>	hose requested in the fede	eral equipment line			
of the Federal Object Class Category Form, and the federal equipment costs provided in the Budget					
Narrative.					

- Equipment means tangible personal property (including information technology systems) having a
  useful life of more than one year and a per-unit acquisition cost which equals or exceeds the lesser
  of the capitalization level established by the non-federal entity for financial statement purposes, or
  \$5,000.
- Equipment that does not meet the \$5,000 threshold should be considered supplies and should not be entered on this form.

Туре	Description	Unit Price	Quantity	Total Price				
[_] Clinical								
[_] Non Clinical								
[_] Clinical								
[_] Non Clinical								
[_] Clinical								
[_] Non Clinical								
[_] Clinical								
[_] Non Clinical								
[_] Clinical								
[_] Non Clinical								
	TOTAL							







#### **Travel Costs**

#### **Local Travel**

#### **Example:**

Reimbursable employee mileage:

• \$0.58/mile x 10 miles/trip x 25 trips

**Total = \$145** 



#### **Long Distance Travel**

#### **Example:**

4 staff attend a conference in Denver:

- 4 flights x \$350/flight = \$1,400;
- 3 nights hotel @ \$125/night for 4 staff = \$1,500
- Per diem @\$65/day for 4 staff x 4 days = \$1,040
- Car rental @\$100/day x 4 days = \$400

Total = \$4,340





### **Supplies**

All tangible personal property other than those described in Equipment.

Uniform Guidance §75.321

SUPPLIES	Federal Grant Year 1	Federal Grant Year 2	Non-Federal Resources (if applicable)	Total
4 laptop computers for staff @ \$X each				-
Office Supplies (\$X per month x 12 months)				-
Printing Costs (\$X.XX per brochure x 4 brochures x X,000 copies)				-
Medical Supplies (\$X.XX per visit x X,XXX visits)				-
Dental Supplies (\$X.XX per visit x X,XXX visits)				-
TOTAL SUPPLIES				-





### Construction/Alteration & Renovation (A&R) Costs

Consult the NOFO and HRSA staff regarding allowability.

#### Alterations and Renovations (A&R)

- Definition: A project where all work is done within the current space; no expansion or addition, and no additional ground broken.
  - Minor A&R = Total Project Cost (Fed + Non-Fed) is < \$500,000</p>

#### **Construction and Major A&R**

- Definition: A project when ground is broken; creation of an addition onto an existing building or new construction. Additional terms and environmental reviews required.
  - Project costs = ≥\$500,000
  - Recipient must file Notice of Federal Interest





#### **Contractual Costs**

Consult the NOFO for requirements

#### Salary table/rate needed -

- Contract staff
- Permanent staff or staff hired to only work on the grant

#### No salary table/rate needed -

Tangential services, such as

- Laboratory
- Cleaning
- Security
- Consultant
- Others, as required

Contractual - Include sufficient detail to justify costs.	Federal Grant Year 1	Federal Grant Year 2	Non-Federal Resources (if applicable)	Total
Pharmacy Services (\$X per contract)				-
Laboratory Services (\$X per sample x X,XXX samples)				-
Housekeeping Services (\$X per month x 12 months)				-
Ophthalmology Services (\$X per patient x XXX patients)				-
Waste Removal (\$X per month x 12 months)				-
TOTAL CONTRACTUAL				-





### **Other Costs**

Includes all costs that do not fit into any other category.

### Provide explanation for each cost –

- EHR provider licenses
- Recruitment
- Dues, etc.

#### Note:

Rent, utilities, audits, and insurance may fall in Other category if not included in approved indirect cost rate.

OTHER – Include detailed justification. Note: Federal funding CANNOT support fundraising, or lobbying costs.	Federal Grant Year 1	Federal Grant Year 2	Non-Federal Resources (if applicable)	Total
EHR provider licenses \$X each				-
Staff Recruitment - newspaper and Internet posting: Type of advertisement x number of ads x cost per ad				-
Audit Services with HIJ Firm				-
Membership Dues (specify membership organization and cost per each)				-
Property Insurance (\$X per month x 12 months)				-
Repairs and Maintenance on X-Ray machine - not covered by warranty (\$X per month x 12 months)				-
Rent (\$X per month x 12 months)				-
TOTAL OTHER				-





# Indirect Costs Rate Agreements (IDCRAs) Uniform Guidance §75.414

#### **Grantees may claim indirect costs with:**

- Federally negotiated indirect cost rate agreement (IDCRA)
- De Minimis Cost Rate
   (10% of Modified Total Direct Cost)
- Cost Allocation Plan

IDCs must be applied uniformly across all HRSA awards.





### **Program Income**

**Definition:** Gross income earned by the Non-Federal entity that is directly generated by a supported activity or earned as a result of the Federal award during the period of performance.



Check the NOFO for details on including program income in your budget.





### **Examples of Unallowable Costs**

- Bad Debt
- Cash Reserves/Miscellaneous Funds
- Donations and Contributions
- Entertainment
- Fundraising Costs
- Fines, Penalties
- Lobbying
- Meals ("Generally" Unallowable)
- Grant writing
- Honoraria
  - Except as payment for services rendered, such as a speaker's fee under a conference grant.







### **Examples of Unallowable Costs: A Faux Budget**

TRAVEL				
Travel to DC to meet with Senators: \$200/flight x 2 people,				While the costs are broken down clearly here, a trip to meet with a
\$180/night hotel x 2 people for 2 nights, per diem \$46/per day for				senator is considered lobbying and therefore an unallowable cost.
2 people for 2 days	\$ 1,304	\$ -	\$ 1,304	· -
Staff Training: 2 trainings in QI/QA @ \$20,000 per person x2				A \$20,000 conference fee and \$800/night hotel rooms are considered
FTEs; 5 hotel nights @ \$800 per night x 2 FTEs x 2 trainings	\$ 43,200	\$ -	\$ 43,200	unreasonable.
Staff trip to waterpark: \$20/staff x 100				This cost would be unallowable if paid out of federal funds. It is fine to
	\$ -	\$ 2,000		be paid out of non-federal resources.
Travel tokens for patients or participants: \$100/token x 50 tokens				\$100/token is unreasonable.
	\$ 5,000	\$ -	\$ 5,000	\$100/token is unleasonable.
TOTAL TRAVEL	\$ 49,504	\$ 2,000	\$ 51,504	





### Improper Budgeting: Potential Issues

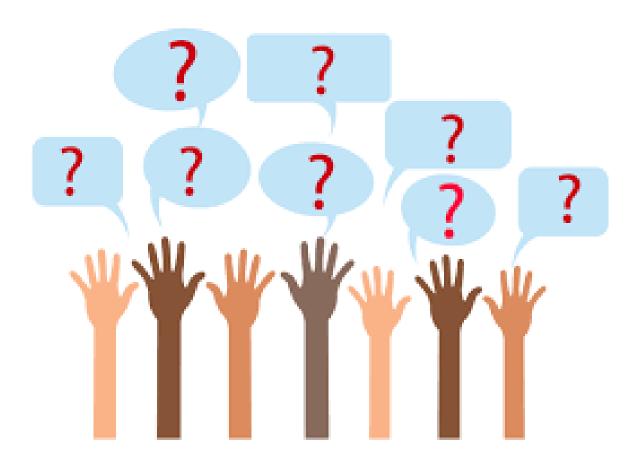
- Lower application score
- Additional terms and/or award conditions
- Delayed award of funding
- Disallowed costs
- Audit findings







# **Questions?**







### **Contacts for More Information**

Eva Neligh, MA

**Grants Management Specialist** 

**Health Center Branch** 

**Email Eva** 

ENeligh@hrsa.gov

Phone: (301) 945-3094

Rachel Holmes, MPA

**Grants Management Specialist** 

**Health Center Branch** 

**Email Rachel** 

RHolmes1@hrsa.gov

**Phone:** (301) 443-0165





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